

Assisting International Companies with North American Market Growth

During the last several years, the firm has enjoyed working with illy caffè North America, a subsidiary of the family-owned coffee company illy caffè S.p.A., based in Trieste, Italy, as it continues its successful expansion in the North American market. Our attorneys have assisted illy in many different types of matters contributing to its growth, including real estate leasing work for its retail coffee shops, a wide variety of contractual agreements, and internet compliance issues involving privacy policies and Terms of Use for illy's United States website.

In 2016, illy signed its largest global client, United Airlines, and became the official coffee provider to North America's third largest airline. To make this a reality, our attorneys were instrumental in facilitating illy's capital investment by orchestrating all the legal activities surrounding a significant loaned equipment agreement with United. Today, more than 30 airport lounges and 5,000 daily flights serve illy, which equates to more than 70 million cups of coffee each year.

Professionals

Randall C. Mathieson

Practice Areas

Business and Finance