



Karen A. Jeffers

Member

850 Main Street • P.O. Box 7006 • Bridgeport, CT 06601-7006
T: 203.330.2284 • F: 203.576.8888 • E: kjeffers@pullcom.com

Karen A. Jeffers is a corporate and business law attorney with more than thirty years of experience working with clients in a wide variety of industries, including health care, marketing and advertising and education.

Karen's general corporate and business law practice encompasses everything from mergers and acquisitions to corporate governance. She has significant experience in structuring and drafting affiliation and joint venture agreements, as well as complex, long-term service agreements. She serves as both legal counsel and a sounding board for businesses confronting a problem or weighing a new opportunity. Karen represents clients in commercial arbitration proceedings and counsels clients regarding employee terminations, compliance with applicable employment laws and regulations, and responding to employee claims. Karen is a skilled negotiator and advises both employers and high-level executives regarding executive severance agreements.

Karen represents independent schools and colleges and universities in all aspects of their operations, including governance issues, labor, employment, enrollment, student affairs, regulatory compliance, vendor and service contracts and faculty relations. Having served on boards of trustees for both colleges and independent schools, Karen has a first-hand understanding of the practical aspects of their operations and the unique culture of academic institutions. She combines her business background and her interest and experience in this field to provide clients with counseling and guidance that has unusual insight.

Karen's experience in the healthcare industry includes representing hospitals, nursing homes, physician groups, home health agencies and a state health insurance exchange. She has assisted in drafting health care legislation at the state level and uses her extensive corporate and business law experience to assist health care clients with transactions, affiliations and corporate reorganizations. She also represents businesses, such as information technology companies, which serve healthcare entities that need to understand the layers of regulation involved.

In the marketing and advertising industries, Karen has supported clients through the major changes that have taken place during the past two decades. Her experience has allowed her to represent both agencies and advertisers in negotiating agency/client agreements that make sense and are fair. She finds practical solutions to problems that arise in the course of creating a marketing or promotion campaign and frequently assists clients with all of the legal elements that are involved – from claim substantiation and significant

pullcom.com  @pullmancomley

BRIDGEPORT 203.330.2000	HARTFORD 860.424.4300	SPRINGFIELD 413.314.6160	WAKEFIELD 401.360.1533	WATERBURY 203.573.9700	WESTPORT 203.254.5000	WHITE PLAINS 914.705.5355
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regulatory issues to drafting music and talent agreements. In support of these and other clients, Karen also provides trademark and copyright registration and advice.

Practice Areas

Business and Finance
Colleges, Universities and Independent Schools
Emerging Business and Venture Capital
Health Care
Intellectual Property and Technology
Labor, Employment Law & Employee Benefits
Litigation
Marketing, Advertising and Entertainment
Mergers and Acquisitions
Education Law
Market Research

Bar and Court Admissions

Connecticut
U.S. District Court, District of Connecticut
U.S. District Court, Southern and Eastern Districts of New York

Education

Columbia University, J.D., 1979, Harlan Fiske Stone Scholar
Trinity College, B.A., 1976, Phi Beta Kappa

Publications

A Thirteen-Year-Old, Catastrophic Injuries, Medicaid and a Fight Over a Lawsuit Settlement
PREVIEW of United States Supreme Court Cases, 01.2022

Analysis of Selected 2020 Changes in Connecticut Law Governing Business Entities
Practical Guidance®, 04.2021

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It's 2020: New York Federal Court Holds That New Title IX Regulations Apply Retroactively
The Connecticut Conference of Independent Colleges, 12.04.2020

Alerts and Newsletters

Significant 2022 Connecticut Health Law Cases
01.30.2023

All Tricks, No Treats: 250,000 Reasons Why Employers Must Act Quickly to Comply with NYC's New Salary Transparency Law by November 1
11.01.2022

Developments from the 2022 Session of the Connecticut General Assembly Affecting Independent Schools
10.12.2022

Professional Affiliations

American Association of Advertising Agencies - Legal Advisory Group
American Bar Association - Health Law and Intellectual Property Law Sections
Connecticut Bar Association - Business Law and Intellectual Property Law Sections

Community Involvement

The Southport School - Board of Directors; Corporate Secretary; Member, Executive Committee
The Business Council of Fairfield County - Board of Directors; Member, Executive Committee
Visiting Nurse Services of Connecticut, Inc. - Board of Directors (2007-2019); Chair, Ethics Committee and Member, Executive Committee (2013-2019)
Trinity College Women's Leadership Council - Founding Member
Trinity College Presidential Advisors
Trinity College Board of Trustees (1992-1998)

Honors & Recognitions

Named a Moffly Media Top Lawyer in Fairfield County, 2021 - Business Law