

We All Have the Same Goal: Getting the Deal Done

December 19, 2007

(with Jeffrey A. Blomberg)

2008 Edition of *"Inside the Minds: Private Equity and Venture Capital Deal Strategies,"* (Aspatore Books)

Nancy A. D. Hancock, chair of Pullman & Comley's Emerging Business & Venture Capital, Private Equity Department, co-wrote, with Jeffrey A. Blomberg, a chapter entitled "We All Have the Same Goal: Getting the Deal Done" for *Inside the Minds: Private Equity and Venture Capital Deal Strategies*. (Aspatore Books). The chapter describes strategies for effectively negotiating and consummating private equity and venture capital transactions.

For more information on this subject, please contact us at info@pullcom.com.

Professionals

Nancy A. D. Hancock

Practice Areas

Emerging Business and Venture Capital

Private Equity

This publication is intended for educational and informational purposes only. Readers are advised to seek appropriate professional consultation before acting on any matters in this update. This report may be considered attorney advertising. To be removed from our mailing list, please email unsubscribe@pullcom.com with "Unsubscribe" in the subject line. Prior results do not guarantee a similar outcome.

pullcom.com  @pullmancomley

BRIDGEPORT
203.330.2000

HARTFORD
860.424.4300

SPRINGFIELD
413.314.6160

STAMFORD
203.324.5000

WATERBURY
203.573.9700

WESTPORT
203.254.5000

WHITE PLAINS
914.705.5355