



## lia sophia: Building a Gem in a Challenging Economy

Over the past several years, we have worked closely with the renowned Kiam family in divesting their interests in selected consumer and industrial lines, while expanding other business ventures. In 2008, we helped them concentrate their focus on their lia sophia jewelry business, working with lia sophia's management to structure the company for expansion, supporting its mission to "Share the Love of Jewelry."<sup>®</sup>

The entire Kiam organization reflects founder Victor Kiam's commitment to customer satisfaction, and that legacy infuses lia sophia jewelry. "Their business model is also designed around the talents of women," notes Attorney Nancy Hancock. "lia sophia is a company devoted to empowering women."

*"We appreciate Nancy Hancock's in-depth knowledge of our business and the law, as well as her common sense and accessibility."*

*– Tory Kiam, President, lia sophia*